

Sault College of Applied Arts and Technology sault ste. marie

Course Outline

BUSINESS LAW
BUS 215-4

BUSINESS LAW 1
BUS 215-4

1 Length of Course

Four, fifty minute periods per week for one semester

11 Text

The Law and Business Administration in Canada
-3rd edition - Soberman and Smythe
-and notes distributed to class

111 Recommended Readings

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| 1. <u>What Wrong with the Law</u>
- Zander and Scarman | college Library |
| 2. <u>The Power of the Law</u>
- Corry | instructor |
| 3. <u>The Law and the Police</u>
- Bourne | instructor |
| 4. <u>The Law and You</u>
- Chapman | college library |
| 5. <u>It's Still the Law</u>
- Hyman | college library |
| 6. <u>The Law and the Lay-Person</u>
- "Small Claims Court" | instructor |
| 7. <u>The Law and the Lay-Person</u>
- "Courts and Trials" | instructor |
| 8. <u>The Law and the Lay-Person</u>
- The Market Place | instructor |
| 9. <u>The Law and the Lay-Person</u>
- "Tenants Handbook" | instructor |
| 10. <u>Counselling the Average Businessman</u>
- special lectures, Law Society of
Upper Canada | instructor |
| 11. <u>Real Estate Guide (buying & selling)</u>
- Abramson | instructor |
| 12. <u>Law: A Case Study Approach</u>
- Velanoff | college library |
| 13. <u>Summary of Canadian Commercial Law</u>
- Anger | college library |
| 14. <u>The Revised Statutes of Ontario 1970</u> | instructor |
| 15. <u>Canadian Business Law</u>
- Amriault and Archer | instructor |
| 16. <u>Newmagazines and newspapers</u>
Current and those distributed
in class | downtown |

IV General Objectives

Purpose:

The purpose of this subject is to provide the student with the knowledge of the principles of law, particularly commercial law which regulates business, to develop in the student an understanding of these rules, to develop in him the skill of recognizing, classifying, clarifying, and analyzing business legal problems, to apply the law and reason to a legal solution, and in so doing develop an understanding of an a positive attitude toward the judicial process and its complexities.

V Method of Instruction

Reading assignments, lectures, discussion, case studies, tests and assignments.

VI Student Evaluation

Students will be evaluated on the following basis:

4 tests	80%
Class Participation	20%

Tests

The content and time of the tests will be announced approximately one week in advance. Each test will be of equal value.

Class Participation

Class Participation will include proper preparation for class assignments as well as attendance and participation in classroom discussions.

Final Grade

A letter grading of A,B,C,I or R will be used to indicate the achievement or value of the student's work, based on the following scale;

A	85% - 100%
B	70% - 85%
C	50% - 69%
I or R	49% or less

Important

In order to success fully complete the course, a student must achieve an overall grade of 50%.

If an individual test performance is not satisfactory, the student will be assessed an Incomplete. In this event, the instructor has the discretion to allow the student to "make-up" the work. Based on the attitude and participation of the student, the instructor may allow a student who has been assessed an Incomplete to do a "make-up paper". The make-up paper must be completed in a manner that is acceptable to the instructor within two weeks of the date that it is assigned.

If a student is required to complete only one make up papers throughout the semester, that student will be allowed to continue with the mainstream of the class, provided that student's overall average is at least 50%.

If a student is required to complete two or more make up papers, that student must attend the College during the make up period held at the end of each semester and complete a supplemental test on the work covered throughout the semester. A final grade of "C" will be assigned to any student who successfully completes the make up period.

REMEMBER THE STUDENT WILL BE ALLOWED TO COMPLETE MAKE UP PAPERS AND ATTEND THE MAKE UP PERIOD ONLY AT THE DISCRETION OF THE INSTRUCTOR. THIS IS NOT A RIGHT BUT A PRIVILEGE.

ABOVE ALL, REMEMBER IF A STUDENT WORKS DILIGENTLY THROUGHOUT THE SEMESTER, HE OR SHE SHOULD NOT ANTICIPATE ANY PROBLEMS IN SUCCESSFULLY COMPLETING THE COURSE.

88 - 100	A
70 - 87	B
50 - 69	C
49 or less	D or F

Important
In order to success fully complete the course, a student must achieve an overall grade of 50%.

GENERAL COURSE OUTLINE

TABLE OF CONTENTS

<u>Lesson Number</u>	<u>Topic</u>
1.	Introduction to Law
2.	Contracts 1
3.	Contracts 11
4.	Sale of Goods
5.	Methods of Securing Debts and Ensuring Performance
6.	Agency and Partnership
7.	Corporations 1
8.	Corporations 11
9.	Corporations 111
10.	Negotiable Instruments
11.	Financial Institutions
12.	Insurance
13.	Federal and Provincial Tax Legislation
14.	Dominion and Provincial Labour Legislation
15.	Federal and Provincial Labour Welfare Legislation

